



**SoftwareOne
Digital Supply
Chain**

Managing software spend through procurement process automation

Rapid transformation and growing complexity are driving organisations like yours away from traditional enterprise-software buying and fulfilment processes in a search of speed, automation, transparency and simplicity. However, IT procurement, vendor and asset management teams are often left to deal with the pressure of delivering complex changes and often against a ticking clock.

Digital transformation presents a serious set of challenges, especially when it comes to managing their long tail of software vendors. Nearly every organisation follows the 80-20 rule, where 80% of spend occurs with 20% of vendors. Yet, those vendors that make up the 20% tail spend, often account for disproportionately higher transaction and administration costs. Managing this tail-end spend effectively requires effective processes, tools, and automation.

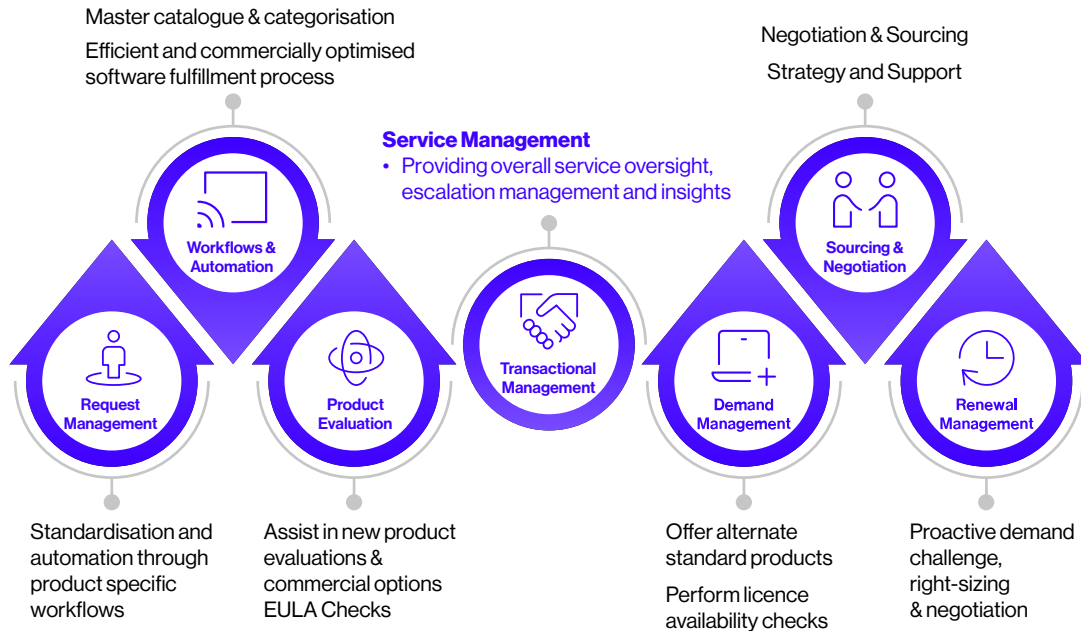
SoftwareOne can provide you with a custom catalog, tooling, automated workflows and dedicated team of vendor experts to realise the benefits of an effective software supply process.

How it works...

Our Digital Supply Chain service is supported by our leading automation platform and comprehensive service governance model, which can streamline your procurement processes, providing visibility across your software and cloud transactions. Purchasing and managing software through this seamless, integrated set of systems and activities throughout the request, purchase, manage and renewal phases of the software lifecycle. This improves your end-user's experience and supports proactive contract renewal management saving you money.

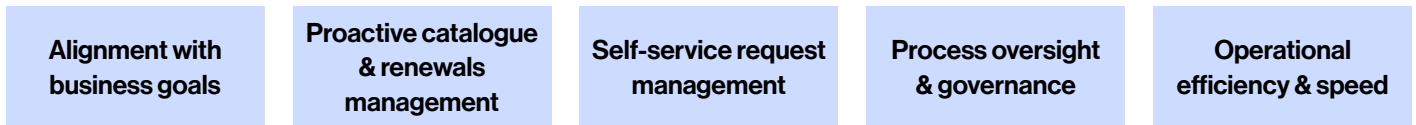
Our service will be tailored to your unique needs defined in a clear Statement of Work with agreed SLAs, our flexible pricing models (e.g., fixed fee vs. cost plus) are designed to suit every organisation.

Key features of our Digital Supply Chain service



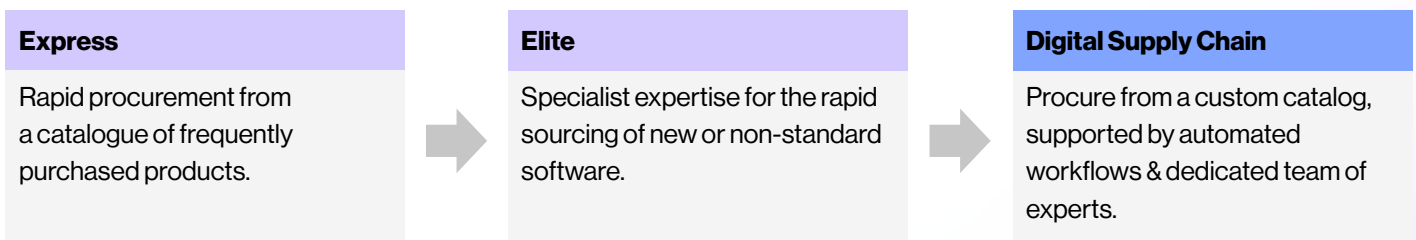
Benefits of our Digital Supply Chain service

Our service enables accelerated and proactive decision-making in software acquisition and provision, resulting in a better user experience, while improving transparency and optimisation of software and cloud spend.



SoftwareOne Marketplace Services

Our Marketplace services have been designed to suit your unique needs and make your software and cloud procurement simple and efficient. Buy all your software from one provider your way.



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